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23 **IN THE SUPERIOR COURT OF THE STATE OF ARIZONA**
24 **IN AND FOR THE COUNTY OF MARICOPA**

25 STATE OF ARIZONA, *ex rel.* KRISTIN K.
26 MAYES, ATTORNEY GENERAL

27 Plaintiff,

28 v.

GLAXOSMITHKLINE LLC

Defendant.

Case No.:

COMPLAINT

JURY TRIAL DEMANDED

1 Plaintiff, the State of Arizona, *ex rel.* Kristin K. Mayes, the Attorney General (the
2 “State”) brings this action against Defendant GlaxoSmithKline LLC (“GSK”). Through the
3 conduct alleged herein, Defendant violated the Arizona Consumer Fraud Act, A.R.S. § 44-
4 1521, *et seq.* In support of its Complaint, the State alleges as follows:

5
6 **INTRODUCTION**

7 1. On January 1, 2024, Defendant GSK suddenly discontinued one of the most
8 prescribed asthma medications in the country, Flovent, and replaced it with a materially
9 identical authorized generic (the “Authorized Generic”).

10 2. As GSK writes on the Flovent website: “Other than the fact that it does not have
11 the brand name on its label, [an authorized generic] is the exact same drug product as the
12 branded product.”

13 3. GSK essentially just renamed Flovent.

14 4. GSK did so to avoid the obligation to pay rebates to Medicaid under the
15 Medicaid Prescription Drug Rebate Program (MDRP).

16 5. In order to sell drugs to Medicaid, drug manufacturers must agree to pay rebates
17 that are based, in part, on the degree to which the drug manufacturer has increased the price
18 of a drug since its launch. This is intended to discourage drug manufacturers from extreme
19 price inflation.

20 6. Prior to January 1, 2024, the rebate amount was capped at the price of a given
21 drug; but, on that date, the cap was removed. The cap’s removal was intended to further
22 discourage extreme price inflation.

23 7. Since its introduction into the market, GSK aggressively raised the price of
24 Flovent. It raised the price so much that, with the removal of the rebate cap, GSK was faced
25 with the prospect of having to pay more to Medicaid in rebates than it would earn from sales
26 of the drug to Medicaid.

27 8. GSK could have avoided such significant rebates by reducing Flovent’s price,
28 and thus reducing the amount of price inflation since Flovent’s introduction.

1 9. But GSK chose not to reduce Flovent’s price. Rather, GSK simply dropped the
2 Flovent name, reintroduced the drug as the Authorized Generic, and continued to sell at a
3 heavily inflated price (the “Flovent Renaming Scheme”).

4 10. Apart from maintaining an inflated price for the drug, the Flovent Renaming
5 Scheme has had significant, and predictable, negative consequences.

6 11. By formally discontinuing Flovent, GSK caused thousands of patients,
7 including thousands of Arizonans, to suddenly lose insurance coverage for the drug.

8 12. For many patients, and especially young children, there was not a readily
9 available alternative for the drug.

10 13. Children whose families could not afford the list price of the Authorized
11 Generic (well over \$100 a month) have been forced to go without this critical medication.

12 14. There has been a resultant increase in emergency room visits, and even deaths,
13 from asthma.

14 15. In July, NPR reported on a nine-year-old boy who had an asthma attack when
15 he was unable to get asthma medication after GSK discontinued Flovent.¹ “You could see
16 his ribs because he was struggling so hard to breathe,” his mother said. The boy spent two
17 days in an intensive care unit while his doctors attempted to locate a Flovent alternative that
18 the family’s insurance would cover.

19 16. Defendant’s sale of the Authorized Generic at its current prices is unfair within
20 the meaning of the Arizona Consumer Fraud Act. It is only possible for Defendant to sell the
21 Authorized Generic at these prices because GSK, after profiting immensely from public
22 Medicaid funds, contrived to avoid its rebate obligations in callous disregard for the health of
23 child asthmatics throughout the United States, including in Arizona.

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27 ¹ Alan Yu, *A discontinued asthma medication has patients scrambling, some to the ER*, NPR,
28 July 22, 2024, <https://www.npr.org/sections/shots-health-news/2024/07/22/nx-s1-5042364/a-discontinued-asthma-medication-has-patients-scrambling-some-to-the-er>.

1 **PARTIES**

2 **I. PLAINTIFF**

3 17. The State of Arizona is authorized to bring this action pursuant to the Arizona
4 Consumer Fraud Act, A.R.S. §§ 44-1521 to 44-1534, to obtain injunctive relief to
5 permanently enjoin and prevent the unlawful acts and practices alleged in this Complaint, and
6 to obtain other relief, including restitution, disgorgement of profits, gains, gross receipts, or
7 other benefits, civil penalties, and costs and attorneys' fees.

8 18. Plaintiff seeks relief for the harm suffered by consumers and payors in Arizona
9 because of Defendant's unfair Flovent Renaming Scheme, as well as civil penalties and
10 injunctive relief to prevent future harm.

11 **II. DEFENDANT**

12 19. Defendant GlaxoSmithKline LLC ("GSK") is a Delaware LLC with its
13 principal place of business at 2929 Walnut Street, Suite 1700, Philadelphia, Pennsylvania.

14 20. GSK has been registered to do business in the State of Arizona since 2009.

15 21. GSK transacts business in Arizona, targeting this market for its products,
16 including Flovent and the Authorized Generic.

17 **JURISDICTION AND VENUE**

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19 22. Jurisdiction is appropriate in this Court pursuant to A.R.S. § 12-123.

20 23. This Court has personal jurisdiction over Defendant because Defendant: (1)
21 transacts business within Arizona, (2) maintains substantial contacts in Arizona, and (3)
22 committed violations of the Arizona Consumer Fraud Act within the State of Arizona. This
23 action arises out of and relates to Defendant's contacts within Arizona.

24 24. The Flovent Renaming Scheme has been directed at and has had the foreseeable
25 and intended effect of harming consumers residing in Arizona. At-issue transactions occurred
26 in the State of Arizona.

27 25. Defendant purposefully availed itself of the privilege of doing business within
28 Arizona, and derived substantial financial gain from doing so.

1 26. Defendant systematically targeted the Arizona market in connection with the
2 Flovent Renaming Scheme such that there is a strong relationship among Defendant, this
3 forum, and the litigation.

4 27. Venue is appropriate pursuant A.R.S. § 12-401 as Maricopa County is the seat
5 of the State government and the Office of the Attorney General.

6
7 **FACTUAL ALLEGATIONS**

8 **I. ASTHMA IN ARIZONA.**

9 28. Asthma is a long-term, chronic disease of the airways of the lungs characterized
10 by a narrowing of the airways, which results in symptoms such as wheezing and shortness of
11 breath.

12 29. It is one of the most common diseases in the United States, affecting more than
13 27 million people in the United States, including approximately 4.5 million children under
14 the age of 18.²

15 30. Approximately 10 people in the United States die from asthma each day, with
16 deaths due to asthma recently rising for the first time in 20 years.³

17 31. It is estimated that more than 1 million Arizona residents have asthma.⁴

18 32. In 2021, the most recent year for which the Arizona Department of Health
19 Services has published data, asthma was mentioned as a condition in approximately 100,000
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22 _____
23 ² Rhoda Oja, *et al.*, *Epidemiology of Current Asthma in Children Under 18*, *Cureus*, Nov. 22,
24 2023,
25 <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC10739102/#:~:text=Asthma%20prevalence%20increased%20globally%2C%20affecting,18%20%5B3%2D4%5D>.

26 ³ Asthma Facts, Asthma and Allergy Foundation of America, <https://aafa.org/asthma/asthma-facts/#:~:text=On%20average%2C%2010%20people%20in,the%20right%20treatment%20and%20care.&text=In%202020%2C%20deaths%20due%20to,first%20time%20in%2020%20years>.

27
28 ⁴ Arizona Asthma Coalition, <https://www.azasthma.org/>.

1 emergency room visits, and was the first listed diagnosis in over 18,000 of these visits.⁵

2 33. Almost 100 Arizona residents die every year due to asthma.⁶

3 34. Compared to all U.S. residents, Arizonans, and Arizona youth, are
4 disproportionately affected by asthma.⁷

5 35. There is no cure for asthma, but asthma can be managed with proper prevention
6 and treatment.

7 **II. FLOVENT BEFORE ITS DISCONTINUATION.**

8 36. Flovent was a brand name asthma drug manufactured and sold by GSK.

9 37. Flovent was sold as both a prescription metered-dose inhaler (Flovent HFA)
10 and a dry powder inhaler (Flovent Diskus).

11 38. Flovent Diskus entered the market in 2000, and Flovent HFA entered the market
12 in 2004.

13 39. Flovent was a maintenance inhaler, as opposed to a rescue inhaler.

14 40. Whereas a rescue inhaler is intended to relieve an asthma attack that has already
15 started, a maintenance inhaler is used regularly for the purpose of preventing, or decreasing
16 the number and severity of, asthma attacks.

17 41. The active ingredient in Flovent was fluticasone propionate, a steroid that helps
18 reduce inflammation and swelling in airways, and which is used to prevent asthma attacks.

19 42. For people with persistent asthma, Flovent was the most commonly used daily
20 preventive anti-inflammatory medication for decades.⁸ Indeed, it was the most commonly
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23 ⁵ Arizona Department of Health Services, *Hospital Inpatient Discharges & Emergency*
24 *Room Visits Statistics*, <https://pub.azdhs.gov/health-stats/hip/index.php?pg=asthma>.

25 ⁶ *Id.*

26 ⁷ Ariona Asthma Coalition, <https://www.azasthma.org/Public-Resources>.

27 ⁸ Meg Tirrell, “A Huge Shock to the System:” *Doctors Warn About Asthma Inhaler Switch*
28 *Coming in January*, CNN, Dec. 28, 2023, <https://www.cnn.com/2023/12/28/health/asthma-inhaler-generic-switch/index.html>.

1 used inhaled medication for the past 25-30 years.⁹

2 43. In 2021, for example, fluticasone was prescribed approximately 25.3 million
3 times.¹⁰

4 44. According to Dr. Robyn Cohen, a pediatric pulmonologist at Boston Medical
5 Cener, Flovent is the medication that “overwhelmingly, pediatricians reach for when they
6 decide that their patient needs a daily preventive medication.”¹¹

7 45. Over the course of, at least, the last ten years, GSK consistently raised prices
8 on Flovent grossly in excess of the annual US inflation rate. The chart below¹² shows the
9 Flovent cash price increase for the last ten years:

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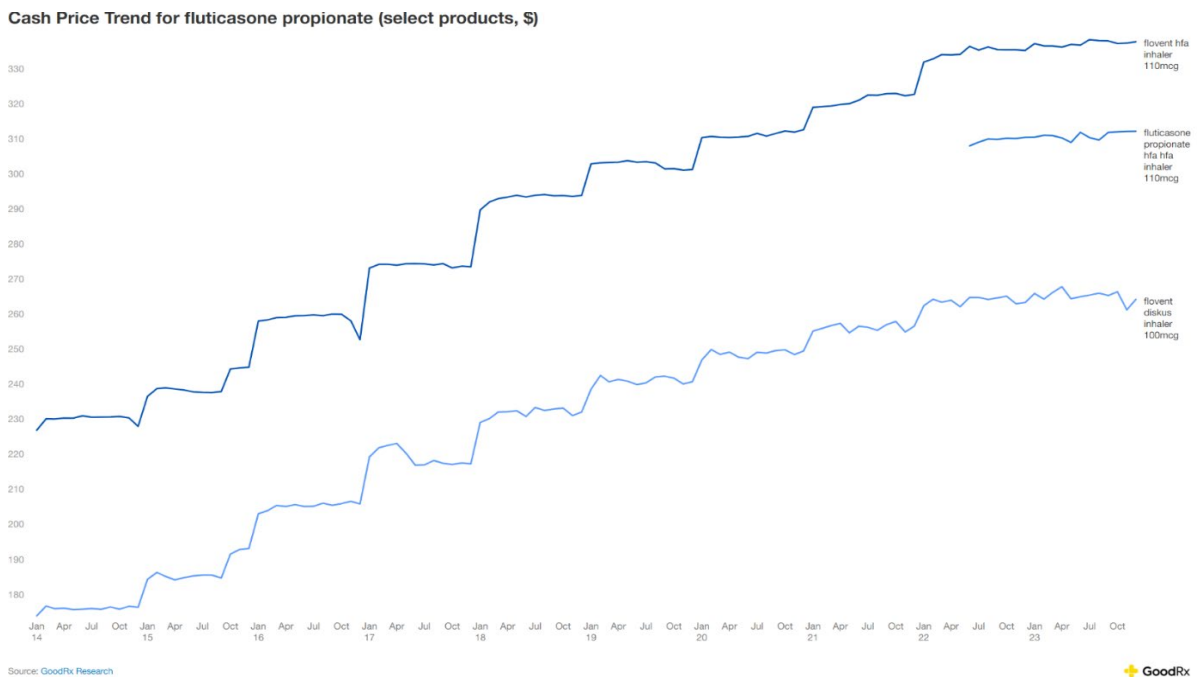
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23 ⁹ Jay Croft, *Switch to Generic Version of Asthma Inhaler Could Be Problematic*, WebMD,
24 Dec. 28, 2023, <https://www.webmd.com/asthma/news/20231228/switch-to-generic-version-asthma-inhaler-problematic>.

25 ¹⁰ Matej Mikulic, *Number of Fluticasone Prescriptions in the US: 2004-2021*,
26 <https://www.statista.com/statistics/781803/fluticasone-prescriptions-number-in-the-us/>.

27 ¹¹ Croft, *Switch to Generic Version of Asthma Inhaler Could Be Problematic*.

28 ¹² Tori Marsh, <https://www.goodrx.com/healthcare-access/research/cash-price-trend-for-fluticasone-propionate>.

1 46. In a January 8, 2024 letter to Emma Walsley, GSK’s CEO, Senators Bernie
2 Sanders, Tammy Baldwin, Ben Ray Luján, and Edward Markey addressed GSK’s price
3 increases for its asthma inhaler products in the context of GSK’s alleged manipulation of the
4 patent system.¹³ The Senators noted that GSK sells its inhaler products for “often 10 times
5 the prices it charges for the exact same products in Germany, Japan, Canada, France, and the
6 U.K.”¹⁴

7 47. Flovent’s price increases can be attributed, in part, to the absence of generic
8 alternatives; which, in turn, is attributable, in part, to GSK’s manipulation of the patent
9 system.

10 48. Part of the reason that GSK was able to raise prices on Flovent so dramatically
11 is because it also manipulated the patent system to prevent the introduction of generics.

12 49. GSK used tactics referred to as patent thicket and device hopping to effectively
13 prevent generic competition for Flovent.

14 50. In the pharmaceutical context, the term patent thicket refers to a brand-name
15 manufacturer (like GSK) claiming that a brand-name pharmaceutical is protected by multiple
16 patents, most of which do not cover the active pharmaceutical compounds, but instead are
17 directed to peripheral features such as methods of use and deliver devices.¹⁵

18 51. Brand-name drug manufacturers list the patents associated with their brand-
19 name products in FDA’s *Approved Drug Products with Therapeutic Equivalence Evaluations*
20 (Orange Book). The FDA cannot approve generic drugs for marketing until patents in the
21 Orange Book on the brand-name drugs expire or are successfully challenged. Thus, the more
22 patents that are associated with a brand-name product, the longer the product can be patent

24 ¹³ Letter to Emma Walmsley, January 8, 2024, available at
25 [https://www.sanders.senate.gov/wp-content/uploads/2024.01.08-HELP-Committee-Letter-
to-GSK.pdf](https://www.sanders.senate.gov/wp-content/uploads/2024.01.08-HELP-Committee-Letter-to-GSK.pdf).

26 ¹⁴ *Id.*

27 ¹⁵ *Patent Thickets and Product Hops: How Congress Could Reward Legitimate Innovation*
28 *While Facilitating More Timely Generic Competition, Before the United States Senate*
Judiciary Committee (2024) (William B. Feldman, Harvard Medical School).

1 protected and the more difficult it is for a generic manufacturer to introduce a generic
2 alternative.¹⁶

3 52. Device hopping refers to the practice of placing the same active ingredient (e.g.
4 fluticasone) into a new device with new patents and exclusivities.¹⁷

5 53. When it launched Flovent HFA in 2004, GSK listed six patents in the Orange
6 Book. After 2004, GSK listed an additional 16 patents associated with the product, including
7 13 that were added in 2009 or later, including patents on dose counters.¹⁸

8 54. Under United States patent law, the term of a patent is 20 years from the filing
9 of the patent application to which priority is claimed.

10 55. GSK filed its first patent on a fluticasone inhaler (Flovent) in 1981 and
11 introduced follow-on fluticasone inhalers with patents running through 2030, or 49 years after
12 the first filing with no gaps between products.¹⁹

13 56. GSK made billions of dollars through the sale of Flovent, long after the patent
14 on the active ingredient, fluticasone propionate, had expired.²⁰

15 57. As Senators Sanders, Baldwin, Luján, and Markey recognized, GSK's
16 exorbitant prices have the effect of forcing people, especially the uninsured and underinsured,
17 "to ration doses or abandon their prescriptions altogether," which predictably leads to more
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19 ¹⁶ *Id.*

20 ¹⁷ William B. Feldman, *Patents and regulatory exclusivities on inhalers for asthma and*
21 *COPD, 1986-2020*, Health Affairs, May 17, 2022,
22 <https://www.healthaffairs.org/doi/10.1377/hlthaff.2021.01874>.

23 ¹⁸ Letter from Senator Sanders to Emma Walmsley, Jan. 8, 2024, available at
24 <https://www.sanders.senate.gov/wp-content/uploads/2024.01.08-HELP-Committee-Letter-to-GSK.pdf>.

25 ¹⁹ William B. Feldman, *Patents and regulatory exclusivities on inhalers for asthma and*
26 *COPD, 1986-2020*, Health Affairs, May 17, 2022,
27 <https://www.healthaffairs.org/doi/10.1377/hlthaff.2021.01874>.

28 ²⁰ *Patent Thickets and Product Hops: How Congress Could Reward Legitimate Innovation While Facilitating More Timely Generic Competition, Before the United States Senate Judiciary Committee* (2024) (William B. Feldman, Harvard Medical School).

1 people “likely to get sick, to be hospitalized or to die.”²¹ The Senators referenced Dr. Michael
2 Joffe, a primary care doctor in Virginia who polled his patients to see which drugs they had
3 the most difficulty affording. The answer was asthma inhalers, and particularly, maintenance
4 inhalers like Flovent.²²

5 58. The people most likely to suffer from asthma are the people least likely to be
6 able to afford inhalers—people living in poor and underserved communities who are exposed
7 to allergens and pollutants at high rates due to low-quality housing or exposure to major
8 sources of pollution, such as factories and roadways.²³

9 59. From 2014 to 2023, during which time GSK increased the price of Flovent by
10 47%, GSK made approximately \$71 billion in profit.²⁴

11 **III. GSK PROFITS FROM MEDICAID, BUT DOES NOT PLAY BY ITS RULES.**

12 60. As of January 2024, approximately 84 million Americans were enrolled in
13 Medicaid and Children’s Health Insurance Programs (CHIP).²⁵ Of these, approximately 38
14 million were children.²⁶

15 61. Over 2.2 million Arizonans have full or partial health coverage through
16 Medicaid or CHIP.

17 62. In response to rising drug prices and projected increased Medicaid spending,
18 the Medicaid Prescription Drug Rebate Program (MDRP) was created in 1990 by the
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20 ²¹ Letter to Emma Walmsley, January 8, 2024, available at
21 [https://www.sanders.senate.gov/wp-content/uploads/2024.01.08-HELP-Committee-Letter-](https://www.sanders.senate.gov/wp-content/uploads/2024.01.08-HELP-Committee-Letter-to-GSK.pdf)
22 [to-GSK.pdf](https://www.sanders.senate.gov/wp-content/uploads/2024.01.08-HELP-Committee-Letter-to-GSK.pdf).

23 ²² *Id.*

24 ²³ *Id.*

25 ²⁴ GSK corporate reports, available at [https://www.gsk.com/en-gb/investors/financial-](https://www.gsk.com/en-gb/investors/financial-reports/corporate-reports-archive/)
26 [reports/corporate-reports-archive/](https://www.gsk.com/en-gb/investors/financial-reports/corporate-reports-archive/).

27 ²⁵ [https://www.medicaid.gov/medicaid/program-information/medicaid-and-chip-enrollment-](https://www.medicaid.gov/medicaid/program-information/medicaid-and-chip-enrollment-data/report-highlights/index.html)
28 [data/report-highlights/index.html](https://www.medicaid.gov/medicaid/program-information/medicaid-and-chip-enrollment-data/report-highlights/index.html).

²⁶ [https://www.medicaid.gov/medicaid/program-information/medicaid-and-chip-enrollment-](https://www.medicaid.gov/medicaid/program-information/medicaid-and-chip-enrollment-data/report-highlights/index.html)
[data/report-highlights/index.html](https://www.medicaid.gov/medicaid/program-information/medicaid-and-chip-enrollment-data/report-highlights/index.html).

1 Omnibus Reconciliation Act.²⁷

2 63. Under the program, a manufacturer who wants its drug covered under Medicaid
3 must enter into a rebate agreement with the Secretary of Health and Human Services stating
4 that it will rebate a specified portion of the Medicaid payment for the drug to the states, who
5 in turn share the rebates with the federal government.²⁸ In exchange, Medicaid programs
6 cover nearly all of the manufacturer’s FDA-approved drugs, and the drugs are eligible for
7 federal matching funds.²⁹

8 64. The Medicaid rebate amount is set in statute and, generally, is intended to ensure
9 that the program gets the lowest price.³⁰

10 65. The rebate amount includes two main components: (1) a component based on a
11 percentage of average manufacturer price (AMP), or the difference between AMP and “best
12 price,” whichever is greater; and (2) an inflationary component to account for price
13 increases.³¹

14 66. The inflationary component of the rebate is calculated as the difference between
15 the drug’s current quarter AMP and its baseline AMP (the AMP of a drug during the first full
16 quarter after launch) adjusted to the current period by the Consumer Price Index for All Urban
17 Consumers.³² Essentially, if a drug’s price increases faster than inflation, the manufacturer
18 has to rebate the difference to Medicaid.

19 67. Because of the inflationary component, the calculated rebate on a drug whose
20 price increases quickly over time could be greater than the AMP for that drug.

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22 ²⁷ Rachel Dolan, *Understanding the Medicaid Prescription Drug Rebate Program*, KFF.
23 November 12, 2019, [https://www.kff.org/medicaid/issue-brief/understanding-the-medicaid-
24 prescription-drug-rebate-program/](https://www.kff.org/medicaid/issue-brief/understanding-the-medicaid-prescription-drug-rebate-program/).

25 ²⁸ *Id.*

26 ²⁹ *Id.*

27 ³⁰ 42 U.S.C. § 1396r-8.

28 ³¹ *Id.*

³² *Id.*

1 68. In prior years, the amount of the rebate was capped at 100% of a drug’s AMP.³³

2 69. However, a provision in the American Rescue Plan Act removed that cap,
3 effective January 1, 2024.³⁴

4 70. GSK sells to Medicaid and is obligated to provide rebates under the MDRP.

5 71. Because GSK raised Flovent’s prices so aggressively from the date of its launch
6 through 2023, if GSK continued to sell Flovent at its most recent prices, it would have had to
7 pay a rebate that was greater than the drug’s AMP.

8 72. It was only because of GSK’s price gouging—increasing the price of Flovent,
9 a medication that families relied on to keep their children safe, at a rate that was far greater
10 than the Consumer Price Index—that GSK would have had to pay such significant rebates.

11 73. As GSK explained in its second quarter 2023 earnings call, it could have
12 avoided paying rebates greater than Flovent’s AMP by reducing the price of the drug.

13 74. GSK chose not to reduce Flovent’s price or pay the rebates.

14 75. Rather, on January 1, 2024, the exact date that the removal of the rebate cap
15 went into effect, GSK discontinued Flovent and started selling an authorized generic version
16 of the drug through its distributor, Prasco LLC.

17 76. Prasco states that its “priority” is the success of brand pharmaceutical
18 companies, like GSK.³⁵

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22 ³³ Elizabeth Williams, *What Are the Implications of the Recent Elimination of the Medicaid*
23 *Prescription Drug Rebate Cap*, KFF, Jan. 16, 2024, [https://www.kff.org/policy-watch/what-are-the-implications-of-the-recent-elimination-of-the-medicaid-prescription-drug-rebate-](https://www.kff.org/policy-watch/what-are-the-implications-of-the-recent-elimination-of-the-medicaid-prescription-drug-rebate-cap/#:~:text=As%20of%20January%201%2C%202024,drug%20prices%20substantially%20over%20time.)
24 [cap/#:~:text=As%20of%20January%201%2C%202024,drug%20prices%20substantially%20over%20time.](https://www.kff.org/policy-watch/what-are-the-implications-of-the-recent-elimination-of-the-medicaid-prescription-drug-rebate-cap/#:~:text=As%20of%20January%201%2C%202024,drug%20prices%20substantially%20over%20time.)

25 ³⁴ KFF, [https://www.kff.org/policy-watch/what-are-the-implications-of-the-recent-](https://www.kff.org/policy-watch/what-are-the-implications-of-the-recent-elimination-of-the-medicaid-prescription-drug-rebate-cap/#:~:text=As%20of%20January%201%2C%202024,drug%20prices%20substantially%20over%20time.)
26 [elimination-of-the-medicaid-prescription-drug-rebate-](https://www.kff.org/policy-watch/what-are-the-implications-of-the-recent-elimination-of-the-medicaid-prescription-drug-rebate-cap/#:~:text=As%20of%20January%201%2C%202024,drug%20prices%20substantially%20over%20time.)
27 [cap/#:~:text=As%20of%20January%201%2C%202024,drug%20prices%20substantially%20over%20time.](https://www.kff.org/policy-watch/what-are-the-implications-of-the-recent-elimination-of-the-medicaid-prescription-drug-rebate-cap/#:~:text=As%20of%20January%201%2C%202024,drug%20prices%20substantially%20over%20time.)

28 ³⁵ <https://prasco.com/what-we-do/business-development/>.

1 77. In 2009, Prasco announced that it had entered into an agreement with GSK to
2 serve “as GSK’s agent” in the distribution of another of GSK’s fluticasone propionate
3 product’s Flonase.³⁶

4 78. Prasco serves as GSK’s agent with respect to the distribution and sale of the
5 Authorized Generic in Arizona.

6 79. As GSK states: “According to the FDA, an Authorized Generic is ‘an approved
7 brand name drug that is marketed without the brand name on its label. Other than the fact that
8 it does not have the brand name on its label, it is the exact same drug product as the branded
9 product.”³⁷

10 80. The Authorized Generic is the exact same drug, without the “Flovent” brand
11 name.

12 81. The Authorized Generic is priced slightly lower than Flovent’s most recent
13 price, but still grossly in excess of the price at which Flovent was introduced into the market.

14 82. GSK is able to sell the Authorized Generic at this inflated rate due to the absence
15 of generic alternatives in the marketplace; which is attributable, at least in part, to GSK’s
16 manipulation of the patent system.

17 83. Because of what is essentially just a name change, GSK has been able to
18 continue to sell its Flovent inhalers at inflated prices, while avoiding the required Medicaid
19 inflationary rebates.

20 84. Thus, while the Authorized Generic is priced slightly lower than Flovent’s most
21 recent price, the scheme in no way benefits consumers because the purpose and result of the
22 scheme is the continued sale of Flovent (now renamed as the Authorized Generic) at inflated
23 prices, with GSK avoiding the significant reduction in Flovent’s price that would otherwise
24 have been compelled by removal of the rebate cap.

25 85. In its Q2 and Q3 2024 earnings announcements, GSK stated that the impact
26

27 ³⁶ Prasco press release, March 11, 2009, [https://prasco.com/news/news-archive/2009/prasco-](https://prasco.com/news/news-archive/2009/prasco-selected-as-gsk%E2%80%99s-generics-marketing-and-distribution-agent.html)
28 [selected-as-gsk%E2%80%99s-generics-marketing-and-distribution-agent.html](https://prasco.com/news/news-archive/2009/prasco-selected-as-gsk%E2%80%99s-generics-marketing-and-distribution-agent.html).

³⁷ <https://www.flovent.com/>.

1 from the removal of the AMP cap on earnings from Flovent “fully offset by the increased use
2 of authorised generic” Flovent.

3 86. In its Q2 2024 earnings call, a GSK executive explained that the switch to the
4 authorized generic allowed GSK to avoid a “price hit” on Flovent.

5 87. GSK profited for years from Flovent price increases.

6 88. During that time, GSK received billions of dollars in public money from selling
7 its drugs through Medicaid.

8 89. When the time came to either pay more significant rebates or significantly
9 reduce the price of Flovent, GSK unfairly chose a third path.

10 **IV. GSK’S SCHEME PREDICTABLY CAUSES PATIENTS AND FAMILIES TO**
11 **SUFFER.**

12 90. GSK’s decision to suddenly discontinue Flovent and replace it with the identical
13 Authorized Generic to evade the payment of rebates to Medicaid was unfair because it had
14 predictable monetary and adverse health consequences for consumers.

15 91. The Flovent Renaming Scheme has caused families to forego the medication
16 needed to control their children’s asthma.

17 92. As three pediatricians recently wrote in an article for STAT, “[a]t least seven
18 children have died due to uncontrolled asthma this year in the Philadelphia region, a dramatic
19 increase from prior years.”³⁸

20 93. They wrote further, regarding their institution: “[A]dmissions for intensive care
21 to support children with asthma have nearly doubled from the pre-pandemic baseline, and
22 admissions for asthma are up 50% in March and April compared to last year.”³⁹

23 94. This increase in child asthma acuity and deaths is related to access to basic
24 medications.

25
26 ³⁸ Drs. Chén Kenyon, Bianca Nfonoyim Bernhard, and Tyra Bryant-Stephens, *As Childhood*
27 *Asthma Worsens, Insurers Restrict Access to an Essential Medication*, STAT, May 16, 2024,
28 <https://www.statnews.com/2024/05/16/asthma-medicine-discontinuation-flovent-children/>.

³⁹ *Id.*

1 95. Specifically, the increase in child asthma acuity and deaths is related in
2 significant part to the discontinuation of Flovent.

3 96. The vast majority of asthmatics pay for their medication through insurance, and
4 the “seemingly simple transition” to the Authorized Generic has “led to a tremendous
5 disruption in the care of children with asthma” because of lack of insurance coverage of the
6 Authorized Generic.⁴⁰

7 97. Whereas Flovent had been widely covered on insurance company formularies,
8 the same has not been true, at least initially, of the Authorized Generic.

9 98. OptumRX, one of the largest pharmacy benefit managers (“PBMs”), stated that
10 GSK introduced the generic version of Flovent at a “much higher net price” to insurers than
11 brand name Flovent.⁴¹ In other words, GSK was not paying rebates on the authorized generic.

12 99. OptumRX described GSK’s scheme as “one that puts profits before patients.”⁴²

13 100. Instead of introducing the Authorized Generic at the same price to PBMs and
14 payors as Flovent, GSK chose to risk children’s lives and inflict tremendous stress on families,
15 as it sought to negotiate a more favorable deal for itself on the Authorized Generic.

16 101. Because the cost of the Authorized Generic was significantly greater for
17 insurers (despite the cash price being slightly lower), insurers and PBMs approved alternative
18 inhaled corticosteroids rather than cover the Authorized Generic.

19 102. This practice, known as non-medical formulary switching, typically occurs
20 when a PBM changes coverage to an alternative drug for which it can negotiate a better price,
21 but which is not necessarily better for patients.

22 103. The decisions not to cover the Authorized Generic, and to instead cover
23 alternative inhaled corticosteroids, proved extremely problematic in the case of Flovent and
24

25 ⁴⁰ *Id.*

26 ⁴¹ Dr. Edith Bracho-Sanchez, *Doctors, Parents Scrambling After Asthma Inhaler Switch*
27 *Takes Popular Medication Off the Market*, ABC News, Feb.13, 2024,
28 <https://abc7chicago.com/medication-for-asthma-what-is-flovent-inhaler-in-children/14418736/>.

⁴² *Id.*

1 the Authorized Generic because these were and are the only readily available metered-dose
2 inhaled corticosteroid.

3 104. Small children typically require a metered-dose form of the inhaler, as they are
4 not able to take breath-actuated or dry powder inhalers.

5 105. Small children, and others with poor lung function, need a metered-dose inhaler
6 because it is able to deliver the medication without demanding deep breaths from the patient.

7 106. The only viable metered-dose alternative to Flovent for young children,
8 Asmanex, has been in short supply. Indeed, “[n]early five months after Flovent’s
9 discontinuation, it remain[ed] nearly impossible nationally to find Asmanex.”⁴³

10 107. In the STAT article, the pediatricians noted that they are “now regularly seeing
11 children who require repeat hospitalizations and ER visits because their needed controller
12 medicine is not covered by insurance and therefore the asthma gets out of control.”

13 108. The article also quoted the mother of young asthma patient who had been forced
14 to go without a maintenance inhaler because the Authorized Generic was not covered by
15 insurance: “I don’t understand. My son needs this medication. How can the insurance
16 company not cover it? What are we supposed to do?”

17 109. Likewise, in Arizona, Dr. Rahal Chawla, a pediatric emergency room doctor at
18 Banner Health’s Thunderbird Medical Center said that he has seen an uptick in asthma patients
19 in the emergency room.

20 110. Dr. Chawla stated: “We’ve had patients coming into the ER that are coming in
21 from asthma attacks because they’re not taking their controller medication . . . [b]ecause . . .
22 either pharmacies don’t have it or the parents can’t afford it.”⁴⁴

23 111. As Dr. Chawla stated, “[T]he powder is a much harder way for young children
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25 ⁴³ Kenyon et al., *As Childhood Asthma Worsens, Insurers Restrict Access to an Essential*
26 *Medication*.

27 ⁴⁴ Alaina Kwan, *Families Scramble After Lifesaving Asthma Inhaler Taken Off the Market*,
28 *Arizona Family*, Feb. 26, 2024, <https://www.azfamily.com/2024/02/26/families-scramble-after-lifesaving-asthma-inhaler-taken-off-market/>.

1 . . . who have lung restraint problems to take the drug Kids can try taking the powder
2 form of it but it’s not going to work”

3 112. Dr. Christopher Oerman, a pediatric pulmonologist and director of the Division
4 of Allergy, Immunology, and Pulmonology at Children’s Mercy Kansas City stated: “The
5 discontinuation of Flovent has been an unmitigated disaster.”⁴⁵

6 113. Dr. Ben Nelson, a pediatric pulmonologist at Mass General for Children,
7 explained that even when his team is able to identify an alternative and file the appropriate
8 paperwork, the medications are labeled as “tier 3 drugs” by insurance formularies, which
9 require a higher copay.⁴⁶

10 114. Dr. Christy Sadreameli, a pediatric pulmonologist and assistant professor of
11 pediatrics at Johns Hopkins in Baltimore, Maryland, said “many kids” are falling through the
12 gaps.⁴⁷

13 115. Data from over 3 million people who had been using Flovent showed a 17.5%
14 increase in asthma-related hospitalization in the three months after Flovent was discontinued,
15 and a 24.1% increase in the following three to six months.⁴⁸

16 116. ICU admissions for asthma in those previously using Flovent increased 17.4%
17 three months after discontinuation, and 23.1% three to six months after discontinuation.

18 117. On March 1, 2024 Senator Elizabeth Warren wrote a letter to GSK CEO
19 Walmsley criticizing GSK for its decision to discontinue Flovent, calling it a “shameful
20 money grab.”⁴⁹

22 ⁴⁵ *Id.*

23 ⁴⁶ *Id.*

24 ⁴⁷ *Id.*

25 ⁴⁸ Dr. Sejal Parekh, Sara Avery, *Discontinuation of Popular Asthma Medication, Flovent,*
26 *Linked With Increased Hospitalization*, Oct. 29, 2024,
27 [https://abcnews.go.com/Health/discontinuation-popular-asthma-medication-flovent-linked-
increased-hospitalization/story?id=115267150](https://abcnews.go.com/Health/discontinuation-popular-asthma-medication-flovent-linked-increased-hospitalization/story?id=115267150).

28 ⁴⁹ Letter from Senator Warren to Emma Walmsley, March 1, 2024, available at
<https://www.warren.senate.gov/newsroom/press-releases/warren-slams-inhaler->

1 118. Senator Warren wrote: “[GSK’s] move is not consistent with GSK’s mission of
2 ‘uniting science, technology and talent to get ahead of disease together.’ It does none of these
3 things. Instead, the company has made a life-saving drug inaccessible for millions of children
4 just months before allergy season – all to pad the profits of GSK’s executives and
5 shareholders.”⁵⁰

6 119. On May 1, 2024, Senator Maggie Hassan sent her own letter to Ms. Walmsley,
7 also harshly criticizing GSK’s Flovent Discontinuation Scheme.⁵¹

8 120. Senator Hassan wrote: “Since GSK’s switch in January 2024, parents of
9 children with asthma have faced a worse-case scenario: they cannot afford the new authorized
10 generic product, which is not covered by most insurers and pharmacy benefit managers.
11 Countless children no longer have a single age appropriate inhaler covered by their insurance
12 plan.”⁵²

13 121. She also wrote: “[GSK] appears to be exploiting a licensing agreement with
14 Prasco Laboratories in order to circumvent [its] public commitments and price-gouge families
15 without access to affordable alternatives to Flovent.”⁵³

16 122. In response to these Senators’ criticisms, and the outcry amongst pediatricians,
17 GSK has made it clear that it does not intend to change its course of conduct.⁵⁴

18
19
20 manufacturer-glaxosmithkline-for-price-gouging-patients-and-making-inhalers-inaccessible-
21 for-children.

22 ⁵⁰ *Id.*

23 ⁵¹ Letter from Senator Hassan to Emma Walmsley, May 1, 2024, available at
24 [https://www.hassan.senate.gov/news/press-releases/senator-hassan-presses-big-pharma-
company-to-restore-access-to-low-cost-asthma-inhalers-for-children](https://www.hassan.senate.gov/news/press-releases/senator-hassan-presses-big-pharma-company-to-restore-access-to-low-cost-asthma-inhalers-for-children).

25 ⁵² *Id.*

26 ⁵³ *Id.*

27 ⁵⁴ Kansteiner, Fraiser, “Senator Claims GSK Pulled Popular Asthma Med to Dodge Price
28 Caps,” *Fierce Pharma*, May 3, 2024, [https://www.fiercepharma.com/pharma/gsk-defends-
itself-again-after-senator-argues-it-withdrew-popular-asthma-med-dodge-price](https://www.fiercepharma.com/pharma/gsk-defends-itself-again-after-senator-argues-it-withdrew-popular-asthma-med-dodge-price).

1 **CLAIMS FOR RELIEF**

2 **COUNT ONE**

3 **VIOLATION OF THE ARIZONA CONSUMER FRAUD ACT**

4 **A.R.S. §§ 44-1521 – 1534**

5 123. Plaintiff repeats and realleges paragraphs 1-122, as if fully set forth herein.

6 124. Arizona’s Consumer Fraud Act states that the “act, use or employment by any
7 person of any deception, deceptive or unfair act or practice, fraud, false pretense, false
8 promise, misrepresentation, or concealment, suppression or omission of any material fact with
9 intent that others rely on such concealment, suppression or omission, in connection with the
10 sale or advertisement of any merchandise whether or not any person has in fact been misled,
11 deceived or damaged thereby” is an “unlawful practice.” A.R.S. § 44-1522(A).

12 125. Defendant is a “person” within the meaning of, and subject to, the provisions of
13 the Consumer Fraud Act. A.R.S. § 44-1521(6).

14 126. Each at-issue drug is an object or good and thus constitutes “merchandise”
15 under the Consumer Fraud Act. A.R.S. § 44-1521(5); *Watts v. Medicis Pharm. Corp.*, 239
16 Ariz. 19, 28, ¶ 33, 365 P.3d 944, 953 (2016) (prescription drugs are “merchandise” under
17 Arizona’s Consumer Fraud Act).

18 127. The Arizona Attorney General is authorized by statute to enforce the Consumer
19 Fraud Act whenever the Attorney General “has reasonable cause to believe that a person has
20 engaged in, is engaging in or is about to engage in any” practice that violates the Consumer
21 Fraud Act. A.R.S. § 44-1524. The Attorney General may seek injunctive relief, restitution,
22 and disgorgement. A.R.S. §44-1528(A).

23 128. The Attorney General may also recover a civil penalty of not more than \$10,000
24 per violation, if the violation was willful. A.R.S. § 44-1531(A). A willful violation “occurs
25 when the party committing the violation knew or should have known that his conduct was of
26 the nature prohibited” by the Consumer Fraud Act. A.R.S. § 44-1531(B).

27 129. The Attorney General is further “entitled to recover costs, which in the
28 discretion of the court may include a sum representing reasonable attorney’s fees for the
services rendered, for the use of the state.” A.R.S. § 44-1534.

1 130. Defendant, through the conduct described in this Complaint, has engaged in
2 unlaw practices prohibited by the Consumer Fraud Act.

3 131. The Defendant’s conduct, including each sale of the Authorized Generic into
4 the State, was an unfair act or practice under the Consumer Fraud Act, because it violated
5 established public policy and substantially injured consumers.

6 132. The Flovent Renaming Scheme, including the sales of the Authorized Generic,
7 has substantially injured, and will continue to substantially injure, Arizona consumers and
8 payors by forcing them to pay inflated prices for critical medication.

9 133. The Flovent Renaming Scheme further injured Arizona consumers by
10 preventing them from being able to obtain, or easily obtain, appropriate asthma medication.

11 134. The injury to Arizona consumers and payors is not an injury that they could
12 have reasonably avoided, and it is not outweighed by any countervailing benefit to consumers
13 or competition.

14 135. It is public policy, as set forth in the Medicaid Prescription Drug Rebate
15 Program at 42 U.S.C. §1396r-8, that drug manufacturers shall not be able to both profit from
16 selling to Medicaid and grossly inflate the prices of their prescription drugs.

17 136. Through the Flovent Renaming Scheme, Defendant violated that public policy
18 by selling Flovent and the Authorized Generic at a grossly inflated price, while evading the
19 *quid pro quo* of paying the inflationary rebate.

20 137. Defendant’s actions demonstrate callous disregard for not only the rule of law,
21 but also public health, safety, and well-being.

22 138. While engaging in the unlawful practices alleged herein, Defendant has, at all
23 times, acted willfully.

24 139. Defendant knew or should have known that its actions were of the nature
25 prohibited by the Arizona Consumer Fraud Act.

26 140. As a direct and proximate result of Defendant’s unfair acts and practices, payors
27 and consumers in Arizona sustained actual damages, including, but not limited to, paying
28 excessive and inflated prices for the Authorized Generic.

1 141. As a direct and proximate result of Defendant's unfair acts and practices,
2 Defendant has received, and will continue to receive, income, profits, and other benefits,
3 which it would not have received if it had not engaged in violations of the Arizona Consumer
4 Fraud Act.

5 142. The State seeks all legal and equitable relief as allowed by law, including
6 injunctive relief, restitution, disgorgement, and civil penalties.

7
8 **PRAYER FOR RELIEF**

9 WHEREFORE, Plaintiff prays for entry of judgment against the Defendant for all the
10 relief requested herein and to which the Plaintiff may otherwise be entitled, including, without
11 limitation, as follows:

- 12 a. A determination that Defendant has violated the Arizona Consumer Fraud Act;
 - 13 b. Injunctive relief in accordance with the Arizona Consumer Fraud Act to the effect
14 that Defendant, its affiliates, successors, transferees, assignees, and the officers,
15 directors, partners, agents, and employees thereof, and all other persons acting or
16 claiming to act on their behalf or in concert with it, be enjoined and restrained
17 from continuing to sell the Authorized Generic at artificially inflated prices;
 - 18 c. An award of the maximum amount of statutory civil penalties available under
19 A.R.S. § 1531 against each Defendant for each willful violation of the Arizona
20 Consumer Fraud Act;
 - 21 d. An award of restitution, disgorgement, and all other legal and equitable relief to
22 which Plaintiff, and other Arizona consumers and Arizona payors may be entitled;
 - 23 e. An award of pre- and post-judgment interest as provided by such law;
 - 24 f. An award to the State of the costs incurred in connection with this action, including
25 reasonable attorneys' fees; and
 - 26 g. Such other further relief as the case may require and the Court may deem just and
27 proper.
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JURY DEMAND

Plaintiff hereby demands a trial by jury on all issues so triable.

DATED: February 6, 2025

Respectfully submitted,

/s/ Mitchell Allee
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